

iGRAVITY IS LOOKING FOR A SENIOR ADVISORY ASSOCIATE

THE ROLE IS BASED IN NAIROBI, KENYA

About iGravity - [iGravity](#) is a specialized impact investment management and advisory firm committed to building a more equitable and sustainable financial system. We design and manage blended finance solutions that support local enterprises, delivering strong financial returns and meaningful social and environmental impact for both institutional investors and philanthropic partners.

iGravity works with development organizations across the investment lifecycle — from early-stage strategy and innovative finance design to the development of robust Impact Measurement & Management (IMM) systems. On the investment side, we manage private debt strategies focused on emerging markets. Our portfolio includes direct debt investments in local SMEs, as well as investments in local funds and private notes, all guided by clearly defined impact lenses and return expectations.

We are seeking a dynamic Senior Advisory Associate with an entrepreneurial mindset and interest in impact investing/innovative finance, project management and business development to strengthen our team in Nairobi.

Your role

The Senior Advisory Associate will play a key role in the Advisory team with the following tasks:

- **Driving the execution of consulting mandates**, advising development actors on topics such as blended finance, impact investing, and innovative finance across Sub-Saharan Africa, MENA, and LATAM.
 - Conducting and overseeing background research and comprehensive literature reviews
 - Leading data collection, including designing interview guides, conducting interviews, and managing online surveys
 - Proposing and structuring data analyses to generate actionable insights and testable hypotheses
 - Translating complex concepts into clear, client-ready insights
 - Managing development of client deliverables, including project plans, milestones, and final reports, with minimal supervision
- **Taking an active role in business development efforts** by crafting compelling project proposals and identifying potential partners to broaden our network in the region.
- **Providing ad hoc support** to other iGravity business lines as needed.

Who you are

Key attributes/skills for this exciting role are:

- **At least 4 years of working experience** in an impact investment management firm, consulting firm, financial institution, development agency, foundation, or similar organisation, with a track record of delivering complex assignments with increasing autonomy.
- **Deep expertise at the intersection of business and finance in development contexts**, with emphasis on **SME financing**. Knowledge of impact investing, innovative finance instruments, and/or IMM and familiarity with key actors and entrepreneurial ecosystems is a plus.
- **Demonstrated expertise in iGravity-relevant sectors or themes**, such as agriculture, education, migration or climate, is preferred.
- **Strong analytical and problem-solving abilities**, with a proven capacity to independently process and synthesize large amounts of information from various sources into clear, actionable insights and recommendations for clients.

- **Excellent communication and storytelling skills**, enabling you to independently structure and present complex findings persuasively and adapt key messages to diverse audiences, including senior stakeholders.
- **Proven project management skills**, with the ability to manage multiple workstreams, meet deadlines, and maintain transparent communication with team members and clients across borders and time zones.
- **Full professional proficiency in English** is compulsory. Knowledge of other languages (e.g. Swahili, French or Spanish) is a strong plus.
- **Proficiency in MS Office applications, including Excel, Word, PowerPoint, and SharePoint.**
- **Advanced skills using AI tools** (especially Claude) and a focus on delivering consistently high-quality outputs.
- **Bachelor's or master's degree** in business, international development, finance, or a related field.

Who you will work with

You will report to Morgane Loisel, Manager, Advisory (Zürich Office) and work closely with Michael Kiema, Senior Advisory Associate (Nairobi Office). You will become part of a dynamic team with colleagues in Zurich, Kampala, Nairobi, Milan and Bogotá.

The role will require the candidate to be physically based in the Nairobi office.

How we work

Our working style is flexible and collaborative; we highly appreciate the benefits of being and working together both digitally and physically, therefore, we expect to meet at the workspaces in Nairobi at least two times a week.

How to apply

If you are passionate about impact investing, we truly look forward to **receiving your CV and concise cover letter** at recruiting@igravity.net. Please state 'Senior Advisory Associate' in the e-mail header.

In your cover letter, please indicate:

- **why** you are interested in the position and **how** you can contribute to the team,
- **where** you would need more support and guidance,
- **your salary expectations** (p.a. in USD) as well as any other expectations towards remuneration and benefits
- **two examples** of relevant work experience for this position.

Only applications addressing the points above will be considered. Applications will be reviewed on a rolling basis until the position has been filled. Please note that for this position, we can only consider candidates who **are citizens of Kenya or hold a valid working permit of at least 12 months from the start of the position**. Work permit sponsorship is not available.

We are highly committed to continuously improving the diversity, equity, and inclusion in our candidate and employee experience. We encourage you to **indicate if and how we can accommodate your needs during the application process**, which will consist of a home-based test (1-2 hours) as well as one or two virtual and/or in-person interviews.