



IGRAVITY IS LOOKING FOR A SENIOR TRANSACTION ASSOCIATE BASED IN COLOMBIA

iGravity is a specialized Swiss-headquartered impact investing firm committed to building a more equitable and sustainable financial system. We build and manage finance solutions that create tangible impact for both commercial and philanthropic investors through our unique business model combining advisory services and investment management. We do so by investing directly in companies or funds, and by designing initiatives and impact management and measurement frameworks that mobilize resources for the 2030 agenda.

We deeply believe in the catalytic role of public and philanthropic resources and work closely with development actors as well as impact investors to design, manage, and scale finance strategies that mobilise resources supporting local enterprises to deepen and scale their impact.

Since 2022, iGravity is managing the [Impact-linked Fund for Education](#), an innovative financing window with the ambition to provide impact-linked finance to companies that provide affordable access to quality basic education and hence improve education outcomes for children and youth in developing countries. The Funding Window is jointly funded by Jacobs Foundation and the Swiss Agency for Development & Cooperation (SDC).

In the light of the continuation of the funding window, the Advisory & Partnerships team at iGravity is looking to strengthen its transaction team, with an experienced and motivated individual, with a strong background and relevant practical experience in impact investments and education financing, as well as a strong network in Colombia, one of the target countries of the Fund.

Your role

You will join the Advisory & Partnerships team as an experienced Senior Transaction Associate, and you will be supporting the team by:

- **Independently execute Impact-linked Finance transactions** including pipeline building, financial and impact due diligence, scorecard assessments, pricing of outcomes, negotiation of contracts as well as monitoring of selected enterprises.
- **Support program management and reporting to funders** for the funding window.
- **Contribute to the quality of transactions** with your expertise in education and education financing.
- **Design and oversee** the implementation of technical assistance programs for selected enterprises.
- **Build iGravity's footprint and network in Colombia** by engaging with local stakeholders

How we define success

As part of the iGravity Advisory & Partnerships team, we expect that you will:

- **Help us to ensure our impact-linked finance transactions create measurable additional outcomes** in line with the given targets.
- **Guide our funders through the investment process** and have the ability to address concerns at any given point of time.
- **Build and manage strong partnerships** with actors from the public, private and social sector to mobilize more and better finance for development.
- **Contribute to increase the efficiency** of our transaction and implementation processes.
- **Share our work and results with the impact community** as well as ensure learnings from other pioneers in the space.

Who you are

You are an independent team player with a proactive and can-do mindset and documented impact investment experience.

We imagine that you bring the following key attributes and skills:

- **Deep understanding of the basic education (K12) financing landscape in Colombia**, to effectively build up and execute transactions on a strong pipeline of potential enterprises for the funding window.
- **Motivation and proven track record of independently leading impact investment transactions** with reputed organizations industry. Ensuring a timely delivery of our workstreams with an outstanding level of quality and providing added value to our clients and partners is absolutely key for this position.
- **Having a client-orientated mind-set and the ability to put yourself in the shoes of the entrepreneurs** seeking impact-linked finance and design effective and business-relevant KPIs linked to the incentive payments.
- **Be familiar with key aspects of investment readiness and able to perform financial and impact due diligence and analysis, build financial models** and capture relevant information in compelling investment memorandums.
- **Experience with innovative finance models** such as results-based finance, outcome-based payments or impact-linked finance and insights how these models can increase the effectiveness or efficacy of development cooperation.
- **Convincing communication and people skills** enabling you to build and maintain strong relationships with relevant stakeholders, communicate effectively about project challenges and decisions, as well as clearly showcasing results and achievements.

Who you will work with

You will report to [Lucas Tschan](#), Head of Advisory & Partnerships and Member of the Executive Management at iGravity. You will become part of a dynamic [team and organisation](#) with colleagues in Zurich, Milano, Nairobi and Kampala.

How we work

Our working style is flexible and collaborative; we highly appreciate the benefits of being and working together both digitally and physically whilst looking for ‘independent thinkers and doers’. Depending on the location of your team, we expect regular physical interactions in the office premises.

Benefits

We offer a highly flexible and inspiring working environment. The remuneration is competitive and commensurate to expertise and skills combined with the responsibilities you will be taking up. Being a small and agile company, we offer flat hierarchies and fast career progressions based on own merits.

Application

If you are passionate about making development cooperation more effective, we truly look forward to **receiving your CV and concise cover letter** before September 20 at recruiting@iGravity.net with the subject “ILF Education Senior Associate”.

In your cover letter, please indicate:

- **why** you are interested in the position,
- **how** you can contribute to the team,
- **where** you may need more support and guidance,
- **salary and workload expectations**, and
- **relevant description(s)** of your work as an impact investment specialist.

Please note, that applications not indicating the above will be discarded automatically from the recruiting process.

Applications will be reviewed on a rolling basis until the position has been filled. Please note that for this position, we will prioritize candidates based in Colombia. Short-listed candidates will be invited for a brief screening call followed by a maximum of two interviews and a home-based case study.

We are highly committed to continuously improving the diversity, equity, and inclusion in our candidate and employee experience. We highly encourage you to **indicate if and how we can accommodate your special needs during the application process.**